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|---|--------------------------------|---|---|
| 1. Accountants                                    | 41. Custom Winemaking Supplies | 81. Human Resources/Employment Services   | 116. Sanitation Equipment/ Services                   |
| 2. Aerators                                       | 42. Dejuicers/Drainers         | 82. Insecticides                          | 117. Scales   |
| 3. Alcohol Adjustment Concentrators               | 43. Desulfiting Services       | 83. Insulation Materials                  | 118. Seeding/Planting Equipment                       |
| 4. Animal Repellents/Devices (Bird, Insect, etc.) | 44. Dispensers                 | 84. Insurance                             | 119. Soil Testing & Analysis                          |
| 5. Architects                                     | a. Nitrogen                    | 85. Ion Exchange Equipment                | 120. Solar Equipment                                  |
| 6. Automatic Control Equipment                    | b. SO2                         | 86. Irrigation                            | 121. Solid Waste Treatment                            |
| 7. Bacterial Cultures                             | c. Other                       | a. Drip                                   | 122. Sparkling Wine/Carbonation Equipment             |
| 8. Bag-in-Box/Pouches                             | 45. Distillation Equipment     | b. Sprinkler                              | 123. Spectrophotometers                               |
| 9. Barrel & Keg Pallets/Racks                     | 46. Dusters                    | c. Other                                  | 124. Sprinkler Systems for Buildings                  |
| 10. Barrel Cleaners/Washers                       | 47. eCommerce                  | 87. Label Approval                        | 125. Suckering Machines                               |
| 11. Barrels & Kegs                                | 48. Energy Management          | 88. Labelers                              | 126. Tank Mixers/Agitators                            |
| 12. Bird Alarms/Cannons                           | 49. Engineers                  | 89. Labels                                | 127. Tanker Transport                                 |
| 13. Bottle Washers                                | a. Civil                       | a. Design                                 | 128. Tanks/Fermentors                                 |
| 14. Bottles                                       | b. Construction                | b. Printing & Paper                       | a. Concrete   |
| 15. Bottling Equipment                            | c. Electrical                  | 90. Laboratory Equipment                  | b. Fiberglass   |
| 16. Boxes   | d. Mechanical                  | a. Alcohol                                | c. Polyethylene                                       |
| 17. Brokerage/Negotiant                           | e. Process                     | b. Brix                                   | d. Stainless Steel                                    |
| a. Concentrate                                    | f. Refrigeration               | c. CO2                                    | e. Wood   |
| b. Grape  | g. Structural                  | d. Density                                | f. Other  |
| c. Wine   | 50. Enzymes                    | e. Nitrogen                               | 129. Tartaric Stabilization                           |
| 18. Bungs   | 51. Equipment Fabrication      | f. Oxygen                                 | 130. Tasting Room Supplies                            |
| 19. Cans/Canning                                  | 52. Fencing                    | g. SO2                                    | 131. Tractors   |
| 20. Cappers                                       | 53. Fertilizer                 | h. Other                                  | a. Standard   |
| 21. Case Packers                                  | 54. Fertilizer Applicators     | 91. Laboratory Services                   | b. Vineyard   |
| 22. Catwalk                                       | 55. Fillers (Champagne/Wine)   | 92. Lubricants (Food Grade)               | 132. Trade Associations, Institutions & Organizations |
| 23. Cave Excavation/Caves                         | 56. Filter Media               | 93. Measurement                           | 133. Trade Publication                                |
| 24. Centrifuge Repair Service                     | 57. Filters                    | a. Composition                            | 134. Trailers   |
| 25. Centrifuges                                   | a. Conventional Membrane       | b. Flow                                   | 135. Trellises  |
| 26. Chemicals                                     | b. Crossflow Microfilter       | c. Humidity                               | 136. Used Equipment                                   |
| a. Cleaning                                       | c. Diatomaceous Earth          | d. Level                                  | 137. Valves/Pipes/Fittings                            |
| b. Ingredients                                    | d. Lees                        | e. Pressure                               | 138. Vine-tying Supplies                              |
| 27. Cleaning Equipment                            | e. Plate & Frame               | f. Soil Moisture                          | 139. Vineyard Equipment                               |
| a. Tank   | f. Reverse Osmosis             | g. Temperature                            | 140. Vineyard Management & Services                   |
| b. Other  | g. Rotary Vacuum               | h. Vine Stress                            | 141. Vineyard Monitoring Systems                      |
| 28. Closures                                      | h. Ultrafilters                | i. Other                                  | 142. Vineyard Sprayers                                |
| a. Capsules                                       | 58. Financial Services         | 94. Mobile Bottling                       | 143. Vineyard Supplies                                |
| b. Corks  | 59. Financing/Leasing          | 95. Motif Ware/Gift Ware                  | 144. Vineyard Tools                                   |
| c. Synthetic                                      | a. Equipment/Vehicles          | 96. Mowers                                | 145. Warehouse Equipment                              |
| d. Other  | b. Legal Services              | 97. Nematocides                           | 146. Warehousing/Shipping/Trucking                    |
| 29. Communication Systems                         | c. Vineyard                    | 98. Netting                               | 147. Waste Disposal/Treatment                         |
| 30. Compressors                                   | d. Winery                      | 99. Oak Chips/Pieces                      | 148. Wastewater Treatment                             |
| a. Air  | 60. Fining Agents              | 100. Ozone                                | 149. Weather Systems                                  |
| b. Other  | 61. Flavoring Agents           | 101. Packaging Materials                  | 150. Welding & Supplies                               |
| 31. Computer Software/Systems                     | 62. Flooring                   | 102. Paints & Seals/Protective Coatings   | 151. Wine Additives                                   |
| 32. Concentrators                                 | 63. Flootation                 | 103. Palletizers/Depalletizers            | 152. Wine Glasses                                     |
| 33. Consultants                                   | 64. Foggers                    | 104. Pest Control                         | 153. Wine Industry Expositions                        |
| a. Certification                                  | 65. Foilers & Foils            | 105. pH Meters                            | 154. Winery Services/Custom Crush                     |
| b. Compliance                                     | 66. Forklifts                  | 106. Picking Bins                         | 155. Yeast Cultures & Nutrients                       |
| c. Enological                                     | 67. Frost Prevention Devices   | 107. Point of Sale (POS) Items & Software |   |
| d. Financial                                      | 68. Fungicides                 | 108. Presses                              |   |
| e. Managerial                                     | 69. Gases                      | a. Basket                                 |   |
| f. Viticultural                                   | a. Generators                  | b. Membrane                               |   |
| g. Other  | b. Supplies                    | c. Screw                                  |   |
| 34. Contractors                                   | 70. Gondolas                   | 109. Pumps                                |   |
| 35. Control Systems                               | 71. Grafting Equipment         | a. Air Diaphragm                          |   |
| a. Flow   | 72. Grape Inspection           | b. Centrifugal                            |   |
| b. Humidity                                       | 73. Grape Packing Machinery    | c. Flexible Impeller                      |   |
| c. Level  | 74. Grape Sorters              | d. Progressive Cavity                     |   |
| d. Pressure                                       | 75. Grapevines/Rootstock       | e. Rotary Vane                            |   |
| e. Temperature                                    | 76. Growth Regulators          | f. Other                                  |   |
| f. Other  | 77. Harvesting Equipment       | 110. Receiving Equipment                  |   |
| 36. Conveyors                                     | 78. Heaters/Heat Exchangers    | 111. Refrigeration Equipment/ Systems     |   |
| a. Belt   | a. Scraped Surface             | 112. Riddling Equipment                   |   |
| b. Pneumatic                                      | b. Shell/Tube                  | 113. Rotary Fermentors                    |   |
| c. Screw  | c. Spiral                      | 114. Rotary Tillers/Cultivator            |   |
| 37. Cooperage Supplies                            | d. Other                       | 115. Safety & Protective Equipment        |   |
| 38. Cork Printers/Inspection                      | 79. Herbicides                 |   |   |
| 39. Corkers                                       | a. Post-emergent               |   |   |
| 40. Crushers/Destemmers                           | b. Pre-emergent                |   |   |
|   | 80. Hoses & Fittings           |   |   |

Products in the "Other" category will not be included in the Product Guide section of the printed program and the online product list.